

Investment Criteria

Corinthian Capital targets unique niche companies that have a demonstrated history of profitability and the ability to generate above average margins and strong cash flows. We take a highly disciplined approach to investment selection and generally pursue opportunities that meet or exceed the following specific criteria:

- Niche market leaders in the manufacturing, distribution, service and consumer products segments
- Located primarily in North America
- Defensible market positions and competitive advantages
- Low technological risk
- Reasonable capital expenditure and working capital requirements
- Proven, high quality operating management teams in-place or “on-deck”
- Good operating leverage, where modest sales growth leads to accelerated earnings
- Financial parameters for stand-alone investments:
 - Sales: \$50 million to \$250 million
 - EBITDA: \$5 million to \$30 million
- Financial parameters for add-on acquisitions:
 - Sales: \$10 million to \$250 million
 - EBITDA: \$1 million to \$30 million
- We also review companies operating in out-of-favor or difficult to understand industries