



**We target first-time institutional investor opportunities in founder-owned or operated businesses with a value-oriented investment strategy.**

### Disciplined Investment Strategy

- **Business Transformation** strategy focused on **succession and transition investment opportunities** where it can measurably improve the businesses through operational enhancements and strategic initiatives
- The team has an **established process** to identify and select opportunities that fit its investment criteria drawing on **past success and lessons learned**

### High-touch – Active Portfolio Management

- **Equity value creation** is driven by a model focused on improving business operations post-close
- Each deal team owns each investment through the full lifecycle and works closely with management to not only monitor the investment, but to **drive key initiatives**

### Target Operating Characteristics

- Founder/family-owned and operated businesses with \$5.0 million to \$30.0 million in EBITDA
- Defensible market positions and competitive advantages
- Low technological risk
- Reasonable capital expenditure and working capital requirements
- Proven, high-quality operating management teams in place or "on-deck"

### Investment Focus

	<b>Asset Light Services</b>	
	<b>Niche Consumer/Enthusiast</b>	
	<b>Technological Transitions</b>	
	<b>Infrastructure</b>	



**Kenneth Clay**  
Founder &  
Managing Partner

- Co-founded Corinthian Capital in 2005 after a 20+ year career in private equity and leveraged finance
- B.S., Finance, Brigham Young University; M.B.A., Finance, University of Texas at Austin



**Peter Van Raalte**  
Founder &  
Partner

- Co-founded Corinthian Capital in 2005 after a 20+ year career in private equity and leveraged finance; has closed 48 platform investments with an aggregate enterprise value of about \$1.2 billion.
- B.A., Economics, University of Vermont; M.B.A., Finance, New York University



**Tony Pucillo**  
Operating Partner

- 30+ years of senior executive and operations experience at GTE Corporation, Siemens, Tactician, Clean Harbors, and as a private company board advisor prior to joining the firm in 2008.
- A.B., Harvard University; M.B.A., Columbia University



**Michael Haanpaa**  
Principal

- 10+ years of industry experience including Acacia Research Corporation, Speyside Equity, Stifel Financial Corp. and Barclays; joined the firm in 2022
- BSE, University of Michigan; J.D./M.B.A. from Indiana University



**Charles Bayer**  
Vice President

- 10+ years of industry experience including AMERRA Capital, Graham Partners, AFI Partners, L Catterton, Deutsche Bank and Citigroup; joined the firm in 2022
- B.S., Finance, Boston College; M.B.A., Finance & Real Estate, University of Pennsylvania



**Adam Buckley**  
Senior Associate

- 4+ years of industry experience including J.P. Morgan and StepStone Group providing transaction execution and investment due diligence support; joined the firm in 2021
- B.S.B.A., Finance, Boston University